

C.V.
Professor Dr. Khalil Mohammed Hassen Al-Shamma'
(B.B.A., with Distinction, M.B.A., Ph.D, Ph.D & CLBB, U.S.A)
(LFIB, DDG, MOIF, U.K.)

Personal Data:

- **Nationality:** Iraqi
- **Date of Birth:** Sep. 17, 1935
- **Mother:** Mrs. Zahrah Khalil Al-Attar
- **Marital Status:** Married, Mrs. Adeeba K. Al-Hilli
- **Daughters and Son:**
 - 1) Dr. Sahar, Medical Board.
 - 2) Hiyam, B.Sc. Mechanical Engineering, Air Conditioning.
 - 3) Najwa, B.Sc. Pharmacy and M.Sc., Business Administration.
 - 4) Hussein, B.Sc. and M.Sc., Civil Engineering.

A) Academic Degrees and Professional Certificates:

- 1) Bachelor Degree: Business Administration, with Distinction, 1957, American University of Beirut, Beirut- Lebanon/ Notable Alumnus (Iraq)
- 2) Master Degree: Business Administration, American University of Beirut, Beirut- Lebanon, 1959/ Notable Alumnus (Iraq)
- 3) Ph.D. Degree: Business Administration, 1962, Haas School of Business University of California, Berkeley, California, USA / Notable Alumnus
Note:
I was the first Iraqi who was granted the Ph.D. degree in Business Administration in 1962, and on this basis the specialization was accredited by the University of Baghdad and later on by other Iraqi universities.
- 4) Ph.D. Degree: Business Management, 1987, World University, Benson - Arizona, USA
- 5) Certified Lender – Business Banker (CLBB), American Institute of Banking, 2001
- 6) LFIB, DDG, MOIF International Biographical Centre, (U.K.)

(B) Academic Theses and Dissertations:

- 1) “Marketing of Wheat and Barley in Iraq” (B.B.A. Thesis, submitted to the Department of Business Administration, American University of Beirut, Lebanon, 1957).
- 2) “The Role of the Industrial Bank in the Industrial Development of Iraq” (M.B.A. Thesis, submitted to the Department of Business Administration, American University of Beirut, Lebanon, 1959).
- 3) “Inflation in the Economic Development of Iraq, 1950-1960” (Ph.D Dissertation, submitted to the Haas School of Business, University of California, Berkeley, U.S.A., 1962)

(C) Academic Ranks:

- 1) Instructor Higher Institute of Accounting, Ministry of Education, 1962
- 2) Instructor, University of Baghdad 1963
- 3) Assistant Professor, University of Baghdad 1967
- 4) Associate Professor University of Baghdad 1978

- 5) Full Professor University of Baghdad 1979
- 6) Distinguished Research and Consulting Professor, 1992- to 2011

(D) Posts:

• **Posts before Joining The Arab Academy for Banking and Financial Sciences:**

- 1) Instructor, Higher Institute of Accounting, Ministry of Education, 1962-1963
- 2) Assistant Dean, College of Commerce, University of Baghdad, 1963-1964
- 3) Chief, Research and Statistics Department, Central Bank of Iraq 1964-1965
- 4) Economic Advisor, State Economic Organization, Council of Ministers, Iraq, 1965-1967
- 5) President, Economic and Administrative Research Center, University of Baghdad 1966-1967, and Assistant President 1979- 1982.
- 6) Dean, College of Administration and Economics 1969-1970.
- 7) Alternate Governor of Iraq to the Joint Annual Meeting of IMF and World Bank, Tokyo, 1965
- 8) Chairman, Committee for the Reorganization of the State and Public Sector, Revolutionary Council, 1970-1977, advisor the president of the Republic.
- 9) Acting Chairman, Department of Administration, College of Administration and Economics, University of Baghdad, several times
- 10) Member of the Board of Trustees, Professor of Economics, World University, Benson, Arizona, U.S.A. and Treasurer 1990– to 2008
- 11) Advisor to the President of the University of Baghdad, 1983-85
- 12) Professor of Military Science, Al-Bakr University for Postgraduate Military Studies,(Colleges of War and Defense), 1977-91
- 13) Professor and Member of the Ph.D Committee, College of Administration and Economics, University of Baghdad, 1974-92

• **Posts at the Arab Academy for Banking and Financial Sciences:**

- 1) Assistant General Manager, Arab Institute for Banking Studies, 1992-1993
- 2) Deputy General Manager, Arab Institute for Banking and Financial Studies, 1993-1995
- 3) First Deputy General Manager, Arab Institute for Banking and Financial Studies, 1995-96
- 4) Vice President, 1996-1998
- 5) Vice President for Technical Affairs and Training, 1998-2005
- 6) Vice President for Technical Affairs, 2005-2008
- 7) Acting President, March-April, 2008
- 8) Vice President for Technical Affairs, 2008- 2011
- 9) General Manager, Center for Banking and Financial Research, 1992- 2011
- 10) General Manager, Center for Banking and Financial Consultancy, 1992- 2011

(E) Posts after Leaving Service at the Arab Academy for Banking and Financial Sciences:

Chairman, Board of Directors, Professional Consultant and Trainer, PCTgroup
Amman - Jordan

(F) Boards of Directors:

- 1) Board of the College of Commerce and later on College of Administration and Economics, University of Baghdad 1964- 1970
- 2) Central Bank of Iraq, 1965-1992
- 3) National Insurance Company, 1965-1992

- 4) State Chemical & Pharmaceutical Products, 1965-1970
- 5) State Purchasing Board, 1964-1968
- 6) Bookstore-University of Baghdad, 1964-1970
- 7) University of Baghdad, 1969-1970
- 8) Administrative and Economic Research Center, University of Baghdad, 1966-68, and 1979-1982
- 9) Arab Institute for Banking, 1992-1993
- 10) Arab Institute for Banking and Financial Studies, 1994-1996
- 11) College of Banking and Financial Sciences, 1996-2002
- 12) Arab Academy for Banking and Financial Sciences, 1996-2011

(G) Languages:

Arabic: Mother language
 English: Excellent
 French: Average
 Spanish: Average

(H) Books:

- 1) Bank Management, 1976.
- 2) Management of Financial Institutions, 1971.
- 3) Management of Modern Research Organizations, Research Paper and Editor (Federation of Arab Research Councils, Baghdad), 1989.
- 4) Planning Units and the Organization of the Central Planning Board, 1982.
- 5) Organization of the University of Baghdad, 1984
- 6) Current Problems of Arab Banks, 1984
- 7) Financial Management, 1992.
- 8) Principles of Management, 1991.
- 9) Management Accounting (Union of Arab Banks- Beirut), 1986.
- 10) Managerial Accounting for Banks, 2014.
- 11) Analysis and Evaluation of Bank Customer, 2008.
- 12) Analysis and Evaluation of Bank Performance, 2007.
- 13) Promotion, Financing and Management of Micro, Small and Medium Enterprises, (4 Volumes), under publication, 2015.
- 14) Financing The Housing Sector in The Arab World (Union of Arab Bank, Beirut), 1987.
- 15) Promotion of Arab Savings (Union of Arab Bank, Beirut), 1986.
- 16) The Basle Committee on Bank Supervision and Bank Capital Adequacy (Union of Arab Bank), 1992.
- 17) Basel – II, June, 2006, (Arabized)
- 18) Research Methodology, 1986.
- 19) Feasibility Study for the Establishment of a Pan-Arab Housing Bank Department of Housing and Reconstruction The League of Arab States/ Tunis, 3 Volumes, 1982.
- 20) Study of the Banking Structure in Iraq, 1979.
- 21) Monetary Theory and Policy, 1980.
- 22) Organization Theory (with another author), 1991.
- 23) Strategic Management, 1985.
- 24) Bank Marketing, 1996.
- 25) Accounting Theory, 1981.
- 26) Advanced Financial Accounting, 1972.

- 27) Advanced Cost Accounting, 1975.
- 28) Economic Planning and Development, 1966.
- 29) State and Public Sector Organization (Many Volumes, Classified According to Ministries and governorates)
- 30) Managerial Economics, 1971.
- 31) Bank Strategies, 2005
- 32) War Management, 1985.
- 33) National Defense Management, 1988.
- 34) Arab Investments Abroad (Union of Arab Banks, 1987)
- 35) Guide for Financial Analysis: Methodology and Techniques (Capital Market Authority, Egypt), 1989.
- 36) Feasibility Study of New and Expansion Projects, 2014 or 2015 (under publication).

(I) Research Papers and Review of the Research Work of Others:

- 1) Published more than 100 research papers, other papers were of special nature and not to be published.
- 2) Review of many research papers for publication and for Academic staff of the academic promotion to higher ranks.

(J) Teaching Experience:

• **Institutions:**

- 1) Higher Accounting Institute, Ministry of Education, 1962-1963
- 2) College of Commerce, University of Baghdad, 1963- 1964
- 3) College of Administration and Economics, University of Baghdad, 1968-1992
- 4) College of Administration and Economics, Al-Mustansiriyah University, Lecturer, 1980-1981
- 5) Risafa Management Institute, Lecturer, 1978-1988
- 6) Al-Bakr University for Postgraduate Military Studies, (War and National Defense Colleges), 1977-92
- 7) Arab Institute for Banking Studies, Jordan 1992-1993
- 8) Arab Institute for Banking and Financial Studies, 1993-1996
- 9) Arab Academy for Banking and Financial Sciences, 1996-2008

• **Programs (Under and Post Graduate Studies):**

- 1) Bachelor
- 2) High Diploma
- 3) Master
- 4) High Military Diploma
- 5) Ph.D.

• **Subjects Taught:**

- 1) Bank Management
- 2) Financial Management
- 3) Commercial Banking
- 4) Specialized Banking
- 5) Islamic Banking
- 6) Project Finance and Feasibility Studies
- 7) Managerial Accounting for Banks
- 8) Bank Operations

- 9) Bank Credit
- 10) Financial Institutions
- 11) Central Banking and Monetary Theory
- 12) Organization Theory
- 13) Business Management
- 14) Managerial Economics
- 15) Advanced Financial Accounting
- 16) Advanced Cost Accounting
- 17) Economic Development
- 18) Economic Planning
- 19) Bank Marketing
- 20) Advanced Managerial Accounting
- 21) Strategic Management
- 22) Bank Strategy
- 23) Analysis and Evaluation of Bank Customer (Workshop)
- 24) Analysis and Evaluation of Bank Performance (Workshop)
- 25) Accounting Theory
- 26) Research Methodology
- 27) Military Organization
- 28) Defense Strategy
- 29) Economic War Mobilization

(K) Establishment of Academic Institutions and Postgraduate Programs:

- 1) College of Administration and Economics, University of Baghdad
- 2) Arab Institute for Banking Studies, and later on, Arab Institute for Banking and Financial Studies, the League of Arab States
- 3) Arab Academy for Banking and Financial Sciences
- 4) Diploma in Chartered Accounting, University of Baghdad
- 5) Master of Business Administration, University of Baghdad
- 6) High Diploma in Banking, University of Baghdad
- 7) High Diploma in Insurance, University of Baghdad
- 8) Ph.D, Administrative and Economic Sciences, University of Baghdad
- 9) Ph.D, Business Administration, University of Baghdad
- 10) College of Banking and Financial Sciences, Cairo (Later re-named as the Branch of the Arab Academy for Banking and Financial Sciences in Cairo)
- 11) College of Banking and Financial Sciences, Sana'a, based within the University of Science and Technology, Sana'a
- 12) Institute of Banking and Financial Training, Cairo
- 13) Institute of Banking and Financial Training, Sana'a

(L) Supervision of Postgraduate Research:

Program	Specialization	University	No. of Students
Ph.D.	Bus. Adm.	Baghdad	27
Ph.D.	Banking & Finance	Arab Academy	1
Ph.D.	Economics	Baghdad	5
Total			33
Master	Bus. Adm.	Baghdad	91
Master	Accounting	Baghdad	83

Master	Economics	Baghdad	14
Total			188
Military Diploma	War Defense	University for Postgraduate Military Studies (Colleges of War and Defense)	38
High Diploma	Banking	Baghdad	89
High Diploma	Insurance	Baghdad	19
Total			146
Grand Total			367

(M) Training Activity:

- **Institutions:**

- 1) University of Baghdad Extension Center, 1962-1992
- 2) ARAC (Arab Research and Administration Centre, Cairo) 1967-1977
- 3) IRAC, Private Consultancy Firm (Self -Owned) 1967- 1992
- 4) Arab Organization for Administrative (Sciences) Development, 1965-1987
- 5) Union of Arab Banks, Beirut, 1985-1992
- 6) Union of Arab Research Councils, 1982-1990
- 7) Arab Organization for Industrial Development, Baghdad, 1980-1990
- 8) Iraqi Atomic Energy Commission, 1980-1991
- 9) Federation of Arab Universities, 1976-1992
- 10) Arab Federation for Vocational Education, 1985-1988
- 11) Arab Institute for Banking Studies, and for Banking and Financial Studies, 1985-1996
- 12) Arab Academy for Banking and Financial Sciences, 1992 – 2011

- **Training Programs (Delivered during the year 1991 – 2011, each program several times, Arab Academy for Banking and Financial Sciences):**

- 1) Security Analysis (Workshop)
- 2) Financial Analysis & Evaluation of Bank Customer (Workshop)
- 3) Analysis and Evaluation of Bank Performance (Workshop)
- 4) Management of Collection and Problem Loans
- 5) Consumer (Personal) Lending
- 6) Retail Financial Services
- 7) Agricultural Credit
- 8) Real Estate Credit and Investment
- 9) Commercial Real Estate
- 10) Promotion of Arab Bank Savings
- 11) Basel- I
- 12) Basle –II
- 13) Securitization
- 14) Syndicated Lending
- 15) Balanced Score Cards
- 16) MSME Promotion, Finance and Management
- 17) Micro-Finance
- 18) Private Banking
- 19) Bank Managerial Accounting
- 20) Bank Cost Accounting
- 21) Preparation and Analysis of Bank Budgets

- 22) Management of Bank Operations
- 23) Factoring
- 24) Financial Management
- 25) Real Estate Appraisal
- 26) Investment Management
- 27) Investment Valuation
- 28) Derivatives Management
- 29) Asset/ Liability Management
- 30) Bank Mergers and Acquisitions
- 31) Industrial Credit and Development Banks
- 32) Bank Strategies and Future Banks
- 33) Follow-up of International and Regional Banking and Financial Reports
- 34) Brain-Storming and Developing Action Plans for Arab Banks
- 35) Management Skills and Ability to Communicate Ideas and Attitudes to Others
- 36) Management Skills and Team Working Skills for Arab Banks
- 37) Decision-Making and Problem-Solving for Arab Banks
- 38) The Use of the Case-Study Method in Arab Bank Management
- 39) Human Resources Management for Arab Banks
- 40) Bank Organization
- 41) University Management
- 42) Pricing of Bank Products and Services
- 43) Industrial Accounting
- 44) Advanced Financial Accounting
- 45) Bank Compliance
- 46) Central Banking Operations
- 47) Monetary Policy
- 48) Deposit Operations
- 49) Attraction of Bank Deposits
- 50) Bank Marketing
- 51) Investment Funds
- 52) Training of Bank Trainers (TOT)

(N) Organization, Active Participation and the Preparation of Recommendations for Annual Conferences and Forums:

- **Organization of Annual Conferences:**
 - 1) “Banking Training: Present and Future Prospects”, Cairo, Egypt, 1991.
 - 2) “Human Resources Development in Banks and Financial Institutions in the Arab World”, Cairo, Egypt, 1992.
 - 3) “Use of Computer-Based Technology in Banking and Financial Training and Education”, Cairo, Egypt, 1993.
 - 4) “Management of Information Technology in Banking and Financial Services” Sharja, U.A.E., 1994.
 - 5) “Management of Modern Retail Banking Operations”, Beirut, Lebanon, 1995.
 - 6) “The Role of Banks and Financial Institutions in Investments”, Cairo, Egypt, 1996.
 - 7) “Globalization of Banks and Financial Institutions”, Amman, Jordan, 1997.
 - 8) “Financing Investment”, Cairo, Egypt, 1998.
 - 9) “The Role of Financial Markets, Financial and Economic Institutions in Investment Promotion”, Cairo, Egypt, 1999.
 - 10) “Challenges Facing the Delivery of Retail Banking and Financial Products and Services in the New Millennium”, Amman, Jordan, 2001.

- 11) “Challenges Facing Technology-Based Delivery of Retail Banking and Financial Services”, Amman, Jordan, 2003.
- 12) “Increasing Threats of Money Laundering, Diversity of Its Techniques and Global Anti – Money Laundering Action”, Cairo, Egypt, 2004.
- 13) “The Role of Banking, Financial and Economic Institutions in Promoting and Financing the Small and Medium Enterprises”, Amman, Jordan, 2005.
- 14) “Arab and Global Banking and Financial Cooperation: Challenges and Prospects”, Cairo, Egypt, 2007.

- **Organization of Annual Forums:**

- 1) “Training Needs Assessment”, Cairo, Egypt, 1992.
- 2) “The Training Evaluation Process”, Cairo, Egypt, 1993.
- 3) “Requirements of the Global Direction for the Development of Human Resources in Islamic Banks”, Cairo, Egypt, 1993.
- 4) “Training Techniques and Instruments”, Istanbul, Turkey, 1994.
- 5) “Human Resources Strategies in Islamic Banks”, Istanbul, Turkey, 1994.
- 6) “Training Needs Assessment in Islamic Banks”, Cairo, Egypt, 1995.
- 7) “Globalization and Its Human Resources Challenges”, Cairo, Egypt, 1995.
- 8) “The International Monetary Fund and the Arab Countries: Present and Prospects”, Amman, Jordan, 1995 (In Cooperation with IMF).
- 9) “Performance Appraisal for the Development of Human Resources” Istanbul, Turkey, 1996.
- 10) “Challenges Facing the Arab World in a Global Economy”, Amman, Jordan, 1997, (in Cooperation with IMF).
- 11) “Transformational Leadership Facing Future Challenges, and the Role of Training Management”, Istanbul, Turkey, 1997.
- 12) “The Evolving Role of the State”, Beirut, Lebanon, 1998 (in Cooperation with IMF).
- 13) “An Integrated Vision for the Development of Human Resources in the 21st Century”, Amman, Jordan, 1998.
- 14) “Investment Policies and Economic Growth”, Dubai, U.A.E., 1999.
- 15) “Impact of Globalization on Human Resources”, Tunis, 1999.
- 16) “Strategic Management of Human Resources Facing the Challenges of the New Millennium” Beirut, Lebanon, 2000.
- 17) “Strategic Planning and Information Technology”, Damascus, Syria, 2001.
- 18) “Training ... Luxury or Investment?” Amman, Jordan, 2002.
- 19) “Removing the Obstacles to Residential Mortgage Finance in the Arab World”, Cairo, Egypt, 2006.
- 20) “Integration of Arab Capital Markets: Prospects and Challenges”, Muscat, Oman, 2007.
- 21) “HR and Training Metrics to Impact Your Business”, Istanbul, Turkey, 2007.
- 22) “Marketing and Bank Management”, Amman, Jordan, 2007.
- 23) “Micro, Small and Medium Enterprises in the Arab World: Opportunities and Challenges”, Tunis, 2007.
- 24) “Real Estate Development and Investment”, Doha, Qatar, 2008.

(O) Editorial Boards

- 1) Rafidian Development – University of Mosel, Iraq, 1982-1992
- 2) Administrative and Economic Studies, University of Baghdad, Iraq, 1978-92
- 3) Journal of Defense, Al-Bakr University for Postgraduate Military Studies, Iraq, 1986-92
- 4) Journal of Banking and Financial Sciences, Arab Academy, Jordan, 1993-to date

(P) Consultancy Firms and Assignments

• Firms:

- 1) ARAC Management Consultancy (Head Office in Cairo), 1967-1975
- 2) IRAC (Self-Owned by Professor Khalil Al-Shamma'), Baghdad 1972-1992
- 3) Office of the Deputy Chairman of the Revolutionary Council 1970-1977
- 4) Consultancy Center/ Arab Academy for Banking and Financial Sciences 1992-2011

• Sample Consultancy Assignments:

- 1) Bank Reorganization in Iraq (Several Assignments)
- 2) Reorganization of the Financial Sector in Iraq (Several Assignment)
- 3) Feasibility Study for the Establishment of Pan-Arab Housing Bank (Four-Year Assignment, for The League of Arab States, Housing and Reconstruction Department, Tunis, 1979 - 1982)
- 4) Financial Analysis and Information System for the Egyptian Capital Market (Transitional Corporation Center and UNDP, United Nations, and the Capital Market Authority, Egypt, 1989 - 1991)
- 5) Feasibility of the Establishment of the Training Department at Amman Investment Bank, 1993
- 6) Promotion of a New Financial Service Company (for The Investment and Trading Co.) Tripoli/Libya, 1995-1996
- 7) Reorganization of the Jordan Gulf Bank, Jordan, 1995
- 8) Reorganization of Dellah Al-Baraka Group (Preliminary Assignment, 1993)
- 9) Training Needs Assessments (TNA)/ Jordan Gulf Bank, Amman – Jordan/ Agricultural Bank of Sudan, Khartoum – Sudan/ Islamic Development Bank, Jeddah - Saudi Arabia/ National Bank of Jordan, Amman – Jordan/ Qatar National Bank, Doha – Qatar/ Agricultural and Fishery Bank Oman, Muscat – Oman, 1993-1999.
- 10) Comprehensive Reorganization of the Iraqi State and the Public Sector (All Ministries and their Departments and Governorates), Revolutionary Council, 1970-1977
- 11) Reorganization of the Iraqi Oil Sector (Several Assignments)
- 12) Feasibility Study for the Establishment of the Bank Training Institute, Yemen
- 13) Feasibility Study for the Establishment of the Bank Training Institute, Palestine.
- 14) Consultant, Modernization and Upgrading of the Banking and Financial Sector in Iraq – Subcontract to the Arab Academy from BearingPoint (Washington, D.C.), 2005-2008
- 15) Reorganization of the Ministry of Trade, 1972-1974
- 16) Reorganization of the state Automobile, 1968-1972
- 17) Modernization and Upgrading of the Cooperative and Agricultural Bank (CAC Bank) in Yemen, Consultant and Project Leader

- 18) Accounting, Financial and Banking Systems, Popular Credit Bank, Syria, 2008-2011
- 19) Computerization of the Accounting, Financial and Banking Systems, Industrial Bank/ Syria, Project Leader, 2010-2011, under contracting
- 20) Reorganization Many Private Firms
- 21) Reorganization Many State Agencies
- 22) Other Consultancy Assignments.

(Q) Membership in Professional Societies:

- 1) Iraqi Economists Association
- 2) Iraqi Society of Accountants and Auditors
- 3) Iraqi Management Association
- 4) Iraqi Teachers Association
- 5) American Bankers Association, Washington, D.C.
- 6) American Institute of Banking, Washington, D.C.

(R) International and Regional Service

- **United Nations:**
 - 1) United Nations Centre for Transnational Corporations, UNCTC, New York & Cairo, 1989-1990
 - 2) United Nations Development Program, UNDP, New York & Cairo, 1989-1990
 - 3) HABITAT, Nairobi & New York, Kenya, 1979-1982
- **Islamic Organizations:**
Association of Development Finance Institutions of Member Countries of the Islamic Development Bank, (ADFIMI)
- **Arab League Organizations**
 - 1) Union of Arab Banks
 - 2) Arab Organization for Administrative Science Development
 - 3) Federation of Arab Research Councils
 - 4) Federation of Arab Vocational Education
 - 5) Department of Housing and Reconstruction, The League of Arab States Tunis
 - 6) Arab Academy for Banking and Financial Sciences

(S) Prizes and Iraqi- Arab Recognition:

- **Prizes Granted by the Iraqi Government:**
 - 1) Prize of the Revolutionary Council and the Planning Board, Granted by the Deputy Chairman, Revolutionary Council in Iraq, for Distinguished Academic and Professional Service to the Government, 1975
 - 2) Prize of the Deputy Chairman, Revolutionary Council In Iraq, for Distinguished Public Service to Iraq and the Arab Nation, 1977
 - 3) Prize of the Board of the Central Bank of Iraq, for 25 years of Distinguished Service
 - 4) Prize of the National Insurance Company, for Distinguished Service at the Board of Directors, for 29 years
 - 5) Prize of the Minister of Finance, for Distinguished Service at the Board of Directors of the National Insurance Company, 1992

- 6) Prize of the Minister of Higher Education and Scientific Research, as a Distinguished Professor at the University of Baghdad, 1990
- 7) Prize of the President of the University of Baghdad, as a Distinguished Professor (for several Years), 1982-1990
- 8) Prize of the Minister of Defense for, Distinguished Military Performance, Al-Bakr University for Postgraduate Military Studies, 1988
- 9) Prize of the Dean of the College of War, Al-Bakr University for Postgraduate Military Studies, for Distinguished Teaching Performance, 1989
- 10) Prize of the Dean of the College of National Defense, Al-Bakr University, for Distinguished Teaching Performance, 1989
- 11) Prize of the Journal of Defense, Al-Bakr University, for Service at the Editorial Board, 1989
- 12) Prize of the Iraqi Economists Associations, 1985
- 13) Prize of the Iraqi Society of Accountants and Auditors, 1975

- **Prizes and Appreciation Letters**

- 1) Union of Arab Banks, many prizes appreciation letters
- 2) Arab Organization for Administrative (Sciences) Development
- 3) Arab Federation of Research Councils
- 4) Arab Council for Vocational Education
- 5) Arab Federation of Industry and Minerals
- 6) Arab Academy for Banking and Financial Sciences

(T) International Recognition:

- **Inclusion in International Bibliographies:**

- 1) International Biographical Centre, London (IBC), many years
- 2) Twentieth Century Capsule, IBC, London
- 3) American Biographical Institute, USA, many years
- 4) Data Bank of America
- 5) Biography International (India)
- 6) Reference Asia (Rifacimento Organization), India
- 7) The International Directory of Distinguished Leadership, North Carolina, USA.
- 8) Universal Intelligence Data Bank of America, Missouri, USA

- **Prizes and Honours:**

- 1) Presidential Seal of Honour, USA, 2002 for Excellent Banking Service
- 2) Directory of International Intellectuals for 10 years, 1999-2008
- 3) International Order of Fellowship, 2003
- 4) Proclamation of Privilege, the United Cultural Convention, 2001 Noble Prize, for Outstanding Achievement and Contributions to the Worldwide Humanity in Economics: Finance, U.S.A.
- 5) Certified Lender: Business Banking, Institute of Certified Bankers (ICB), American Bankers Association, 2001
- 6) Representative of Asia, International Biographical Institute, UK, 1998
- 7) Excellence in Finance, International Biographical Centre, U.K., 2007
- 8) Twentieth Century Achievement Award, Placed on Permanent Record and Display, U.S. Library of Congress, 1998, 1999, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008

- 9) World Lifetime Achievement Award, 1999, 2001, 2003, 2005, 2007, for Management, Banking, Finance and Accounting.
- 10) IBC Millennial Capsule, Commemorative Register, 2001-2002.
- 11) International Biographical Association Directory, IBC, U.K. for many years.
- 12) Director General Honour List, IBC, U.K, for many years.
- 13) The First Five Thousands, IBC, U.K. 1999, for Management, Banking and Finance.
- 14) The First Five Hundred, U.K. 1999, United Kingdom, for Management, Banking and Finance (Book Citation, Ribbon and Medal), for many years.
- 15) The First Twenty Five, 1999, for Management, Banking and Finance (Book Citation, Ribbon and Medal), IBC, U.K., 1999, 2002, 2005, 2007, 2008.
- 16) Deputy Director General, (DDG), IBC, London, for many years
- 17) Lifetime Deputy Director General, (LFIB), 1998.
- 18) Man of the Year, ABI, U.S.A., 1999.
- 19) Life Fellow, American Biographical Institute, U.S.A., for many years
- 20) ABI, Lifetime Deputy Governor, Board of Education, 1998, ABI.
- 21) ABI, Greatest Minds of the 21st Century, U.S.A., 2006.
- 22) ABI, Outstanding Man of the 21st Century, U.S.A. 2006.
- 23) IBC, 1000 Intellectuals of the 21st Century, 2007
- 24) ABI, 500 Leaders of Influence, 2007
- 25) Leader in Science.
- 26) Notable Author.
- 27) Achievement in Research.
- 28) Leader in Education.
- 29) Teaching Excellence.
- 30) Achievement in Management.
- 31) Professional Performance.
- 32) Community Leadership.
- 33) Professional Marketing.
- 34) Excellence in Global Relations.
- 35) Many Other Global Prizes & Honours

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

ON THE NOMINATION OF THE
GRADUATE COUNCIL OF THE BERKELEY DIVISION
HAVE CONFERRED UPON

KHALIL MOHAMMED HASAN AL-SHAMMA

WHO HAS PROVED HIS ABILITY BY ORIGINAL RESEARCH
IN BUSINESS ADMINISTRATION

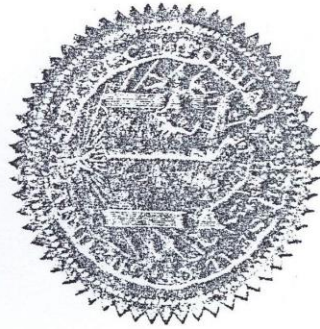
THE DEGREE OF DOCTOR OF PHILOSOPHY

WITH ALL THE RIGHTS AND PRIVILEGES THERETO PERTAINING

GIVEN AT BERKELEY THIS SEVENTH DAY OF SEPTEMBER
IN THE YEAR NINETEEN HUNDRED AND SIXTY-TWO

Edmund G. Brown
GOVERNOR OF CALIFORNIA AND
PRESIDENT OF THE REGENTS

Clark Kerr
PRESIDENT OF THE UNIVERSITY



Ed Shroyer
CHANCELLOR AT BERKELEY

Stanford S. Elberg
DEAN OF THE GRADUATE DIVISION
AT BERKELEY

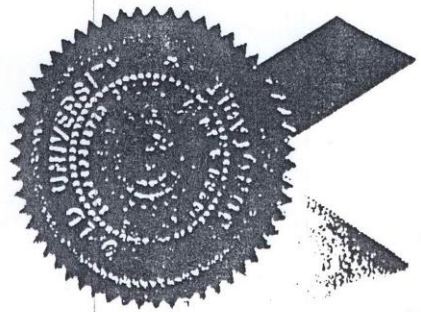
WORLD UNIVERSITY ROUNDTABLE
In Corporate Affiliation with the World University

Greetings

In recognition of Distinguished Achievement within the principles and purposes of the World University development, the Trustees of the Corporation, upon the nomination of the Secretariat, confer doctoral membership and this honorary award upon—

Khalil Mohammed Hassen Al-Shamma'

The Cultural Doctorate in
Business Management
with all rights and privileges there to pertain.



Witness our hand and seal at the
International Secretariat
Regional Campus, Benson, Arizona
May 11, 1987

Harold S. Pate
President of the Board of Trustees
Philip J. Daniels - Paul
Secretary of the Board of Trustees

The American University of Beirut

On the recommendation of the faculty of

The School of Arts and Sciences

the University has, by virtue of the authority vested in it by charter under the laws of the State of New York in the United States of America, conferred upon


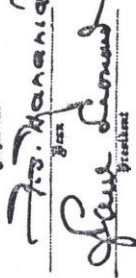
Khalil Al-Shamma'

the degree of

Master of Business Administration

with all the honors, rights and privileges to that degree appertaining.

In Testimony whereof, the seal of the University and the following authorized signatures are affixed. Siben at Beirut, Lebanon, on this twenty-second day of June in the year nineteen hundred and fifty-nine.


Registrar

President

الجامعة الأمريكية في بيروت

بمقتضى التوصية المرفوعة من مجلس استشارتها

كلية الآداب والعلوم

والتصديق على العمل المنشعب للجامعة من حكومة ولاية نيويورك في الولايات المتحدة الأمريكية

خليل الشماخ

دكتور

ماجستير في علوم التجارة

مع ما يلائم هذبه الذبحة من شرفه وجوقه وامتيازات.

وشهادة على ذلك قد خبعت هذبه الوثيقة بخاتم الجامعة وتوثقت بتوقيع المسؤولين. لبنان، في اليوم الثاني والعشرين من شهر حزيران سنة الف وتسع مئة وخمسين.



The American University of Beirut

On the recommendation of the faculty of

The School of Arts and Sciences

the University has, by virtue of the authority beasted in it by charter under the laws of the State of New York in the United States of America, conferred upon

Khalil Mohamed Hassan al-Shehna
the degree of

Bachelor of Business Administration
(with distinction)

with all the honors, rights and privileges to that degree appertaining.

In Testimony whereof, the seal of the University and the following authorized signatures are affixed. Given at Beirut, Lebanon, on this first day of July in the year nineteen hundred and fifty seven.

Registrar
P. S. HASSAN
Secretary
K. Z. Z. Z.

الجامعة الأميركية في بيروت

بإتاء على التوصية المرفوعة من أعضاء الأساتذة

كلية الآداب والمعلومات

والمستنادا إلى الحق المكتسبة للمعلم للجامعة من حكومة ولاية نيويورك في الولايات المتحدة الأميركية منحته الجامعة

خليل محمد حسن الشحناح
درجة

بكالوريوس في علوم التجارة
(بشامبياز)

مع ما يلائم هذه الدرجة من شرف وجتوقد وأمتمت بإتاءات.

وشهادة على ذلك وقد ختمت هذه الوثيقة بخاتم الجامعة وتضمنت بتوقيع المسؤولين. بيروت، لبنان، في اليوم الأول من شهر يوليو سنة الف وتسعين وستين وخمسين.



The Institute of Certified Bankers



HEREBY CONFERS UPON

Dr. Khalil H. Al Shamma'

THE DESIGNATION OF

CLBB

HAVING MET WITH DISTINCTION THE PRESCRIBED STANDARDS
OF EDUCATION AND COMPETENCY FOR

Certified Lender Business Banking

WITH ALL THE HONORS, RIGHTS, AND PRIVILEGES THEREUNTO APPERTAINING.
GIVEN AT WASHINGTON, D.C. IN THIS MONTH OF JANUARY 2001.

Steve Shivers

CHAIRMAN, BOARD OF DIRECTORS



Henry Ballman

EXECUTIVE DIRECTOR

**The Institute of Certified Bankers &
The Arab Academy for Banking & Financial Sciences**

HEREBY CONFERS UPON

PROFESSOR KHALIL M.H AL SHAMMA'

THE DESIGNATION OF

CLBB

HAVING MET WITH DISTINCTION THE PRESCRIBED STANDARDS
OF EDUCATION AND COMPETENCY FOR

Certified Lender Business Banking

WITH ALL, THE HONORS, RIGHTS, AND PRIVILEGES THEREUNTO APPERTAINING
GIVEN AT AMMAN, JORDAN IN MONTH OF
March, 2003



Jenice C. Mai

CHAIRMAN, ICB BOARD OF DIRECTORS



M. Hodeib

PRESIDENT, ARAB ACADEMY

THIS CERTIFICATE IS VALID FOR THREE YEARS ONLY FROM THE DATE OF ISSUANCE

Professor Dr. Khalil Mohammed Hassen Al-Shamma'

Notable Graduate

American University of Beirut, AUB

B.B.A, 1957, with Distinction

M.B.A, 1959

Notable alumni

Nineteen former AUB students were delegates to the signing of the [United Nations Charter](#) in 1945,^[14] perhaps the most famous among them was [Charles Malik](#), a Lebanese philosopher, diplomat and president of the [United Nations General Assembly](#) from 1958 to 1959.^[15]

Selected list of alumni and former students

Listed alphabetically by last name

AUB Alumni and former Prime Minister of Iraq [Sa'dun Hammadi](#)

- [Abdul-Jabbar Abdullah](#) (Scientist and academic, the second president of the [University of Baghdad](#))
- [Mohammed Tawfiq Allawi](#) (Minister of Communications)
- [Fadhil Al-Jamali](#) (Prime Minister)
- [Adnan Al-Pachachi](#) (Foreign Minister and President/Member of the Interim Ruling Council)
- **[Khalil M. H. Al-Shamma'](#) (Professor Of Banking And Finance, Vice President Of the [Arab Academy for Banking And Financial Sciences](#), Chairman, Board of Directors of Professional Consultant and Trainer, PCT, [www.pctgroup.net](#), Amman-Jordan**
- [Matti Aqrawi](#) (Academic, the first president of the [University of Baghdad](#))
- [Ali Al-Wardi](#) ([Anthropologist](#) and [social historian](#))
- [Taha Baqir](#) ([Archaeologist](#) and scholar)
- [Zaha Hadid](#) (Architect)
- [Saadun Hammadi](#) (Prime Minister & Speaker)
- [Hafiz Jameel](#) (Famous poet)

Professor Dr. Khalil Mohammed Hassen Al-Shamma'

Notable Graduate

University of California, Berkeley

Haas School of Business

Ph,D , 1962

Notable alumni

- [Scott Adams](#), MBA 86, Creator of *Dilbert*
- [Margo Alexander](#), BS 68, Chairman, [Acumen Fund](#), former Executive Vice President, [UBS Paine Webber](#)
- [Bengt Baron](#), BS 85, MBA 88, President, [Absolut Vodka](#)
- **Khalil M. H. Al-Shamma', Ph.D, Business Administration 62, Vice President Of the Arab Academy for Banking And Financial Sciences, Chairman, Board of Directors of Professional Consultant and Trainer, PCT, [www.pctgroup.net](#), Amman-Jordan**
- [Richard Blum](#), BS 59, MBA 59, Founder, [American Himalayan Foundation](#)
- [Rick Cronk](#), BS 65, Chairman and President, [Dreyer's](#) Grand Ice Cream (retired)
- [Barbara Desoer](#), MBA 77, President, Consumer Products, [Bank of America](#)
- [Stephanie DiMarco](#), BS 79, Chairman, [Advent Software](#)
- Noah Doyle, MBA 96, Co-founder of MyPoints (acquired by [United Online](#))
- [Tom Fano](#), MBA 69, President, [Joe Boxer](#)
- [Donald Fisher](#), BS 50, Chairman & Founder, [Gap Inc.](#)
- [Michael R. Gallagher](#), BS 67, MBA 68, CEO, [Playtex](#) Products
- [Deborah E. Gallegos](#), MBA 95, CIO, [City of New York](#)
- [John Garamendi](#), BS 66, Congressman, former Lieutenant Governor, [State of California](#)
- [Barry Gilbert](#), MBA 77, CEO, [Smith & Hawken](#)
- [Walter A. Haas, Jr.](#), BS 37, President, CEO, and Chairman, [Levi Strauss & Co.](#)
- [Walter A. Haas, Sr.](#), BS 10, President and Chairman, [Levi Strauss & Co.](#)
- [John Hanke](#), MBA 96, Founder and CEO of [Keyhole, Inc.](#), Co-creator and Product Director of [Google Earth](#)
- [Allan Holt](#), MBA 76, Managing Director, [Carlyle Group](#) Co-Head of US Buyout
- [Michele Lamarche](#), MBA, Managing Director, [Lazard](#), Lead Advisor to Greece on its debt restructuring during 2010-2012